



urban
pathways

for homeless new yorkers,
the way home

2021 ANNUAL REPORT



MESSAGE FROM THE CEO

Dear Friends,

In a year of ongoing and unprecedented change, I am profoundly grateful for the ways Urban Pathways has continued to serve some of the most vulnerable adults in our city. In early 2020, when every day was heartbreakingly bleak, our supporters ensured that our staff and clients had what they needed to stay safe and healthy during the first COVID-19 surge. These actions resulted in extremely low rates of coronavirus infections.

As more New Yorkers are vaccinated and returning to their pre-pandemic pursuits, your continued support has helped to ensure that our clients, too, can return to the lives they put on hold for many months.

The events of the past year also heightened the need for greater advocacy. We are strengthening our efforts to make Urban Pathways' Board and workforce more diverse. We are reviewing internal and external policies and partnerships to ensure that they are inclusive and address the inequities that many of our clients—and staff—face when accessing services.

We are working with our allies to educate elected officials and policymakers on the needs of the nonprofit sector and the frontline workers who make up the majority of that workforce. A cornerstone of this advocacy is a multi-year campaign to ensure that every nonprofit worker is paid a living wage that reflects parity with those of public-sector employees.

The Annual Report shows how we adapted our service model to meet the needs of our clients in a city in crisis, and how we are using the lessons learned to maintain our agility as an organization and contribute to a long-term solution to adult homelessness in New York City.

Most importantly, this Annual Report serves as an acknowledgement of all that you do. In so many ways—through your commitment to our mission, in your generous giving, and by spreading the word about Urban Pathways—you ensure that we can continue to provide housing and services—and our clients can attain stability and create a future of hope and promise.

STREET SOLUTIONS

1

OUTREACH 753 clients served

An Outreach Team member is often the first person a homeless individual encounters when they seek help in leaving the streets. Our Outreach Teams engage street-homeless adults through consistent interaction, assessment for immediate needs, case management, and referrals to health care, treatment, and other services.

Of the 753 clients served in FY2021, 725 received comprehensive services.

2

DROP-IN CENTER 872 clients served

The Olivieri Drop-In Center in Manhattan offers respite from the streets for adults who want to take their first steps toward a permanent home. The Drop-In Center provides men and women with assessments, referrals, case management, meals, clothing, and showers in a safe and welcoming environment. **Of the 872 clients served in FY2021, 199 received comprehensive services.**

At the beginning of the COVID-19 pandemic, Urban Pathways worked with the NYC Department of Homeless Services (DHS) to create a program at the Longacre Hotel in Manhattan to house overflow clients from the Olivieri Drop-In Center. **In FY2021, 124 men and women were housed through this program.**

3

SAFE HAVENS 290 clients served

Safe Havens embody the principles of Housing First, the cornerstone of our approach to providing a long-term solution to homelessness. Our three Safe Havens in Manhattan and Brooklyn, with a fourth in the Bronx scheduled to open in Fall 2021, provide housing and intensive rehabilitative services including medical and psychiatric assessments, referrals to healthcare and/or treatment programs, life skills training, counseling, and housing placement assistance. **290 individuals were housed in our Safe Havens in FY2021.**

ARTIE'S STORY

"Urban Pathways was there for me, and I took advantage of their resources."

Born and raised in the Bronx, Artie began a decades-long struggle with addiction in his teens, but balanced work, family, and addiction until he became homeless in his mid-thirties. Artie cycled through homelessness and rehab for twenty years until he moved into an Urban Pathways supportive-housing residence in 2017.

With the support of the dedicated staff, who would not let him give up on himself, Artie overcame his addiction and learned how to live independently; he also re-connected with family and friends and began to record his journey through poetry.

Earlier this year, Artie moved to his own apartment and enjoys keeping in touch with his children, grandchildren and siblings. He continues to use the medium of poetry to express his thoughts on his incredible journey.

Scan the QR Code for Artie's story.



How We Serve*

Individuals served FY2021

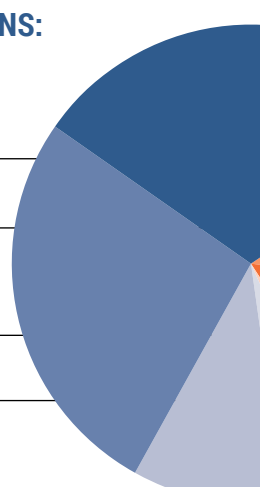
**STREET SOLUTIONS:
(2,039)**

OUTREACH: **753**

DROP-IN CENTER: **872**

STABILIZATION BED
PROGRAM: **124**

SAFE HAVENS: **290**



AFFORDABLE HOUSING WITH SERVICES



4

EXTENDED STAY AND PERMANENT SUPPORTIVE HOUSING

782 clients served

Through congregate residences in Manhattan, the Bronx, and Queens, and scattered-site apartments across the city, Urban Pathways' supportive-housing programs help homeless adults move into homes they can call their own. Onsite rehabilitative and supportive services are offered to all residents to help them rejoin the community. Three of our supportive-housing residences also provide affordable housing to low-income residents from the community, who are often one paycheck away from homelessness. **782 individuals lived in our supportive housing programs in FY2021, including 75 low-income community residents.**

In order to meet the need for housing for New York City's most vulnerable men and women, Urban Pathways is building a 79-unit residence in the Bronx to house special-needs adults and low-income community members. We are also working with public and private partners in joint ventures to provide social services to special-needs residents in larger affordable housing projects.

776 clients have been placed into transitional or permanent housing this year by Urban Pathways. *

66% of active outreach clients were placed into transitional or permanent housing. *

93% of clients have achieved 1-year stability in a permanent setting.

83% of Urban Pathways clients are satisfied or highly satisfied with our work. **

More than 90% of clients report that they are satisfied with their access to face masks and safety information, and with staff precautions. **

EXTENDED STAY & PERMANENT SUPPORTIVE HOUSING (782)

EXTENDED STAY: **318**

SUPPORTIVE: **389**

AFFORDABLE: **75**

*These data and demographics describe 1,973 clients receiving comprehensive services and support.

**Data from 2021 client satisfaction survey

Who We Serve:

Urban Pathways helps 3,900 homeless New Yorkers each year. About half of our clients receive comprehensive services and support*

48 AVERAGE AGE

4%
Veterans

GENDER

70%
Male

28%
Female

1%
Transgender

1%
Gender non-conforming



DISABLING CONDITION

74%

RACE



29%
Caucasian



61%
Black or African American



8%
American Indian or Alaskan Native, Asian, Mixed Race/



1%
No Data



1%
Choose not to disclose

ETHNICITY



22%
Hispanic/Latinx



76%
Non-Hispanic/Non-Latinx



1%
No Data



1%
Choose not to disclose

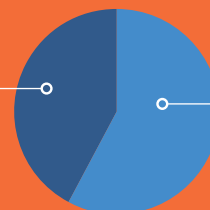
38%

of Urban Pathways' clients do not have a high school diploma, G.E.D., or equivalent.*

Who We Are: Our Staff

GENDER

43%
Male



57%
Female

RACE/ETHNICITY



4%
Asian



66%
Black/African American



21%
Latinx



2%
Mixed Race/Multi-Racial



7%
White



<2%
No Data

Total : 308

SUPPORTIVE PROGRAMS/INITIATIVES

Policy & Advocacy at Urban Pathways

At Urban Pathways, we believe that improving the systems and policies that affect our programs, services, clients, and staff is a critical component of our work. In addition to providing direct services, we advocate for public policies that improve access to effective services and contribute to a long-term solution to homelessness.

Central to this work are our clients, whose voices and perspectives can have a great impact in creating social change. Through Urban Pathways' **Consumer Advocacy Program**, men and women who have experienced homelessness and housing instability learn how public policy is made and how to develop the skills needed to effectively advocate for change. Clients meet with elected officials and join larger advocacy campaigns to express their views and share their stories.



In addition to the people we serve, we also advocate on behalf of the nonprofit sector and the nonprofit workforce.

Most nonprofit programs are funded through City and State government contracts, which reimburse providers well below the true cost of providing services (approximately 80 cents on the dollar), including extremely low wage rates. To increase awareness and to ensure more equitable pay for essential workers, Urban Pathways has created a **Wage Equity Committee** composed of staff who will join other nonprofit human services providers in New York City and New York State to let our elected officials and other policymakers know that the nonprofit workforce needs to be paid a living wage for their work.

UPwards Employment Program

Many clients wish to join the workforce and increase their independence, but are hampered by their histories of homelessness, long periods of unemployment, and other issues which create barriers to employment. Our UPwards Employment Program provides participants with vocational rehabilitation services including career counseling, referrals to educational and training programs, job training, internships, job placement and retention services.



Volunteer Initiatives

Our volunteer initiatives bring together individuals and groups who support our mission and the men and women we serve. Volunteer events range from small groups sharing a common interest such as photography or journaling, to larger groups for arts and crafts or sharing a holiday meal. Currently we are developing new ways for our volunteers and clients to share meaningful experiences in a virtual environment.



Total Wellness Program

Our Total Wellness Program encompasses the six tenets of overall wellness—physical activity, nutrition, stress management, sleep hygiene, physical well-being, and mental health. The goals of the Program are to improve access to preventative, primary, and urgent care for our clients through relationships with community-based partners and the provision of transportation; to reduce the over-reliance on expensive treatment in hospital settings; and to effect an overall improvement in the physical and mental health of residents.

Urban Pathways remains dedicated to the support of our clients and staff by meeting their needs on several levels:

Programs: Expansion of street-based programs, including the Longacre Stabilization Bed Program, opening a fourth Safe Haven, and planned expansions in supportive-housing capacity.

Equity: Advocating on behalf of clients and staff, Urban Pathways will collaborate with allies to advocate for equity for clients and staff, and ensure that our policies and procedures are inclusive and uphold the worth of all individuals.

COVID-19: Continued emphasis on safety and ensuring that clients and staff receive vaccine education and access to vaccinations.



For homeless New Yorkers,
the way home.

**SERVING OVER 2,800 NEW YORKERS
ACROSS 4 BOROUGHES**



PROPERTIES

IN OPERATION:

- 1 **Hegeman Safe Haven**
740 Hegeman Avenue (55 clients)
- 2 **Olivieri Drop-In Center**
257 West 30th Street (90 clients daily)
- 3 **Main Office**
Administration, Flatiron BID Outreach Project,
Garment District BID Outreach Project,
UPwards Program
575 8th Avenue
- 4 **Operation Alternative Outreach Program**
Port Authority @ 40th Street
- 5 **Travelers Safe Haven (+ Annex)**
274 West 40th Street (55 clients)
- 6 **Ivan Shapiro House**
459 West 46th Street (55 clients)
- 7 **53rd Street Apartments**
439 West 53rd Street (13 clients)
- 8 **The Residence at Hallett's Cove**
2646-2650 Second Street (50 clients)
- 9 **Cluster House**
902 Amsterdam Avenue (52 clients)
- 10 **Scattered-Site Apartment Program Office**
975 Kelly Street (262 clients)
- 11 **Clinton Avenue Apartments**
1344 Clinton Avenue (80 clients)
- 12 **Boston Road Apartments**
695 East 170th Street (43 clients)
- 13 **Crotona Community Residence**
1351-1355 Boston Road (24 clients)
- 14 **Hughes House**
1974 Hughes Avenue (55 clients)
- 15 **George Washington Bridge**
Outreach Program
Port Authority @ 178th Street
- 16 **LaGuardia Airport Outreach Program**
LaGuardia Airport
- 17 **Fairmount Residence**
798-802 Fairmount Place (24 clients)
- 18 **162nd Street Apartments**
316 East 162nd Street (86 clients)
- 19 **West 105th Street**
54 West 105th Street (33 clients)
- 20 **Howard Amron House**
166 East 100th Street (11 clients)
- 21 **JFK Airport Outreach Program**
JFK Airport
- 22 **1732 Webster Ave (56 clients)**
Opening Fall 2021
- 23 **New Roads Plaza**
489 East 164th Street (57 clients)
Opening Spring 2022

IN DEVELOPMENT:

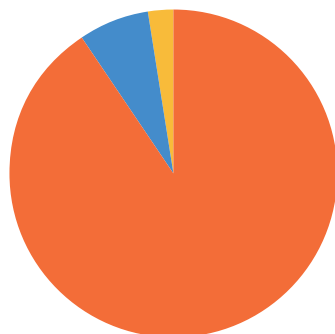
- 1405 Boston Road (79 clients)
- Marcus Garvey Village**
212 West 124th Street (53 clients)

FINANCIALS

URBAN PATHWAYS, INC. AND AFFILIATES

COMBINED STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2021

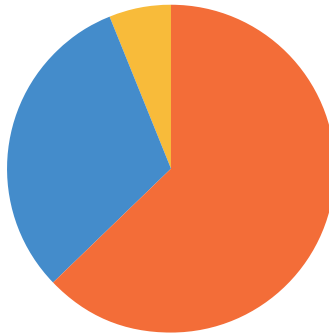
PUBLIC SUPPORT



Government Grants ● \$26,052,439
Contributions ● \$1,973,403
Fundraising events, net ● \$699,145

TOTAL \$28,724,987

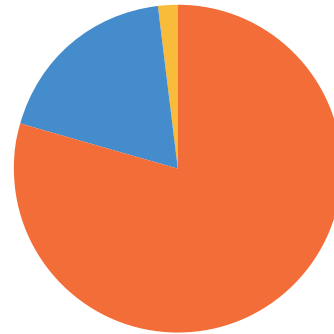
EARNED REVENUE



Rentals ● \$5,565,591
Client Services Fees ● \$2,747,060
Misc. Income & Interest ● \$530,830

TOTAL \$8,843,482

EXPENSES



Program Expenses ● \$29,034,523
Management & General ● \$6,775,246
Fundraising ● \$609,931

TOTAL \$36,419,701

Increase in net assets before depreciation and amortization

Depreciation and amortization

Increase in consolidated net assets

Controlling net assets, beginning of year

Controlling net assets, end of year

Non-controlling interests, beginning of year

Non-controlling interests, end of year

Unrestricted	Temporarily Restricted	Total
1,148,768	50,000	1,198,768
(3,570,932)		(3,570,932)
(2,372,164)	50,000	(2,372,164)
22,337,552	829,978	23,167,530
24,039,352	829,978	24,919,330
23,436,461		23,436,461
19,733,945		19,733,945

COMBINED STATEMENT OF FINANCIAL POSITION AT JUNE 30, 2021

ASSETS

Cash and cash equivalents	\$9,663,063
Cash – participants' accounts	482,920
Investments	2,272,675
Grants and contributions receivable	5,799,959
Deposits, prepaids and other assets	2,669,842
Cash and cash equivalents – funded reserves	5,929,598
Property, plant and equipment, net	78,888,042

Total Assets

\$105,706,099

LIABILITIES

Accounts payable and accruals	\$5,456,274
Accounts payable – construction	1,295,714
Advances from government agencies	5,259,235
Long-term debt	48,542,701
Participants' accounts	498,901

Total Liabilities

61,052,825

Non-controlling interest

19,733,945

NET ASSETS

Unrestricted	24,039,352
Temporarily restricted	879,978

Total Net Assets

24,919,330

TOTAL LIABILITIES AND NET ASSETS 105,706,099



For the complete financial statements, including the Auditor's Report and the footnotes to the financial statements, contact Urban Pathways, Inc., 575 Eighth Ave., 16th Fl., New York, NY 10018

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July, 1, 2020 through June 30, 2021

\$200,000+

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\$100,000-\$199,999

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The Clark Foundation
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